



# 2008 Albany Matchmaker & Expo

**September 5, 2008**

**The Desmond Hotel & Conference Center  
Albany, New York**

## AGENDA

- 8:00 ... Continental Breakfast Buffet, Small Business Check-in
- 8:30 ... **Opening Remarks**
- 8:40 ... Rules for the Matchmaker
- 8:45 ... Appointment Scheduling Begins
- 9:30 ... **Matchmaker Begins**
  - ... **Concurrent Workshop: Selling to Uncle Sam**
- 10:30 .. Networking Break
- 10:40 .. **Matchmaker Appointments Resume**
  - .. **Concurrent Workshop: Selling to New York State**
- 11:40 .. Networking Break
- 11:50 .. **Matchmaker Appointments Resume**
  - .. **Concurrent Workshop: Marketing for Contracts**
- 12:50 .. SBA Minority Enterprise Development Week Awards
- 1:00 ... **Concluding Remarks**

